

CareerGrowth Group



December 4, 2008

Dear Successful Career Professionals

Thanksgiving is a good time of the year to remember what we all have to be thankful for. For me, this year in career coaching has given me an opportunity to be thrilled that my clients have grown, become more successful, been promoted, been employed, and re-employed, and made significant career changes. Currently, 97% of my clients are all employed.

Where are the current opportunities in a weak job market? Earlier in '08, one of my clients moved from a position of Finance Director of a leading non-profit group to a position of Investment Manager at a major investment management firm. A third client was hired last week, as an Associate Director, Development of a not-for-profit firm in the fine arts field. Another client was hired in September as a Marketing Director for an Internet Company that maintains a website that tracks major museum and gallery openings all over the world. It has been surprising to note that many sectors have been hiring and filling newly created executive positions in healthcare, education, non-profit, legal and even financial service sectors.

Is the management consulting section holding up in the current economic downturn? At this time, management consulting firms are reporting that their business is strong. One of my clients, who is a successful management consultant was evaluating going to law school, but decided to postpone this decision because the federal government work that he continues "rake in" is too plentiful to give up at this time. Another client, who is an IT consultant, will continue to work in financial services because his firm will be working on bailout work won by the Bank of New York Mellon. Another client in Switzerland was able to move on from a major investment bank to Managing Director at IBM Consulting at a much higher compensation package. My clients have received promotions to Manager, Director, Principle and Partner.

How about making improvements to work/life balance? Yes, even in times like these, clients of CareerGrowth Group have improved their lives. One working mother, a Senior Vice President at a major bond rating company, was able to negotiate a four day work week on site (with the same compensation), so that she could work from home while spending time with her two year old child. An attorney, working for a major hedge fund, was able to negotiate a \$50,000 fiscal year-end bonus - based on documenting major contributions to the firm.

We have the opportunity to work with highly accomplished individuals. Our clients get measurable results from their coaching work at CareerGrowth Group. Ask about our year-end packages, before our rates go up in 2009. Don't miss out! I'd be happy to discuss whether you can benefit from making measurable results in your career success.

Best wishes,

Beverly R. Daniel

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About Beverly R. Daniel: Beverly Daniel is a career counselor / coach, who helps career professionals move successfully from one level of their careers to another. This can include assessments and evaluations about career choices, strategic planning for career moves, navigating in corporate structures, or moving from corporate to self-employment, or entrepreneurship. She works with lawyers, banking executives, marketing professionals, among others in all functions and industries. Beverly has been in the executive search and career-counseling field for 29 years. She holds a BS and MS in Psychological Counseling from Boston University. She holds an MBA in Management from New York University. Beverly studied for a Ph.D. in Clinical Psychology at Case Western Reserve University.